

Newsline

Volume 7, August 2003

Introducing DR-2000: Maximum Performance in Minimal Space



DR-2000: Battery Pack Version

Announcing the arrival of DR-2000: A state-of-the-art clock-based chemical dosing system that combines compact construction and simplicity with modern, high-tech flexibility. It is designed to handle a broad range of dosing areas, including grease trap drains, cooling towers, boilers, swimming pools and spas.

Pays for Itself: Quick Installation, Easy Programming, Unprecedented Flexibility

- DR-2000 is easy to install. A mounting bracket, as well as lightweight construction allows for quick wall mounting. DR-2000 is also incredibly easy to program. Programming is the same as with DR-1000, so training is fast and easy. All programming is done on the front panel with a user-friendly five-key keypad and display screen. Not only is DR-2000 up and ready quickly, but you spend less time at each account site.

- DR-2000 can handle up to 24 unique events within a wide range of duration and frequency. A unique 7-day clock allows you to program events to occur one day per week, all weekdays, all weekends or every day of the week. Up to 24 events can be programmed, with durations ranging from 1 second to 20 minutes.

Legendary Beta Reliability Ensures Trouble-Free Operation

- Tamper-prevention programming keeps out the curious.
- Simple erase procedure clears unwanted events.
- Backup power source keeps clock running in event of power outage.
- Water resistant enclosure eliminates the risk of damage from splash.
- Optional low-level alarm alerts the operator of a low-chemical condition.
- SnapHead™ pump system simplifies pump maintenance.

DR-2000 is available with a DC-battery pack for situations where line power is unavailable. It is also available in 115 VAC and 230 VAC power cord models. Contact Beta Customer Service for more information.

For further information
please call customer
service at
(831) 426-0882,
or fax this to
(630) 654-0302.
Please ask for Dept NL.

Summit Goes Large: Introducing Summit XL

After several years of superior service in the OPL world, Summit technology is now available for large laundry and CBW tunnel applications in the form of Summit XL.

Summit XL features Beta's reliable 600 and 2000 Series pumps and all of the operational simplicity and functionality of Summit OPL such as volumetric programming, formula copy and clone, easy calibration and the hand-held alphanumeric programmer, but customized for higher-volume applications. Summit XL's unique features include:

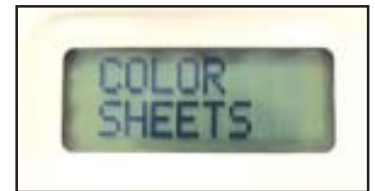


Summit XL with 8 - 2000 Series Pumps



Summit XL has all of the operational simplicity of Summit OPL, including the hand-held programmer.

- 8-pump capacity
- TR-8000 trigger module that features 8 optically-isolated trigger inputs
- Ability to run all 8 pumps simultaneously in CBW applications
- Programmerless operation
- Ability to clone setups directly from pump box, no cloning adapter required
- Large 600 (20 oz/min) and 2000 Series (68 oz/min) pumps,
- Auxiliary pump boxes for multiple configuration capability
- Two-line, 16-digit formula names



Two-line, 16-digit alphanumeric formula names eliminate the need for wall charts and simplify laundry operations.

Summit XL is also available with a flush manifold that has been redesigned with new performance and safety features. All wetted parts are made from chemical-resistant polypropylene or Teflon. Clog-resistant check valves have no springs or small orifices to cause clogs, the leading cause of flush manifold failure. The integral pressure switch stops the pumps if flush water is unavailable, or if pressure builds up in the manifold. This prevents chemical-spray injury to operators.

Please contact Customer Service for more information.



Beta's new approach to flush manifold check valves reduces clogging and trouble calls. The integral flow switch and pressure switch stop the chemical pumps if flush water is unavailable or if pressure builds up in the manifold. Never get sprayed with chemicals again!

Beta Scores with SingleShot

Beta is proud to introduce SingleShot, a microprocessor-controlled chemical injection device for accurate, on-demand dosing for a variety of applications, including over-the-sink pot and pan and top-load laundry machine dosing.

Using programmable delay, dose and lockout times, SingleShot delivers an exact dose precisely when it is needed, without the risk of accidental repeat dosing. Furthermore, while precision dosing can be accomplished with the single push of a button, you can also equip SingleShot with a remote trigger for remote dosing, or you can activate it from a dry contact closure for automatic dosing.

Programmable Delay Time of 0 to 20 Minutes

This feature is excellent for top-loading laundry applications where a pre-wash cycle occurs. Simply set the delay time for the duration of the pre-wash cycle, press the “Dose” button, and dosing will start when the pre-wash cycle is complete. This delay is also helpful in sink-fill applications where the operator wants to use a specific chemical dilution.

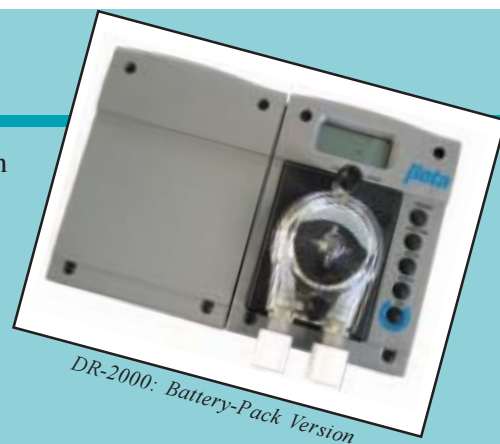
Programmable Dose Time of 0 to 20 Minutes

Set the SingleShot to dose chemical for a specified run time. You can also set run time volumetrically (to pump a specific amount of chemical). To do this, choose a run time that you expect to be more time than you will need to pump the desired amount of chemical. Using a measuring cup, measure the amount of chemical dosed, and adjust the run time until the desired volume is reached.

Programmable Lockout Time of 0 to 20 Minutes

A “lockout” time can be programmed to occur after the dosing event to protect against repeat dosing and overdosing.

SingleShot comes in a durable, water-resistant enclosure. It is available in a D-cell battery version, or 115 VAC for use where line power is available. Contact Beta Customer Service for more information.



Private Labeling: Branding that Pays for Itself

For the past several months, BetaJet has proven to be more than just a great proportioner, but a lucrative marketing tool. Customers have been taking advantage of the unique private labeling opportunity that is available with BetaJet, placing their own company name and logo on their proportioners and creating “branding advertisements” for their products.

Beta Technology has the capability to label your BetaJet’s print bands with your company logo and/or product name. Unlike

other companies, Beta doesn’t simply print stickers that will eventually fall off. We actually custom print your label directly onto the band itself with our new pad printing system, ensuring quality and durability. We also offer process colors so that you can be sure to have uniform color on all of your BetaJet units. Consider all of the advantages that our private labeling system can offer:

- **Excellent branding opportunity:** Placing your company name and logo on the dispenser helps build brand loyalty.
- **Reduces error in the field:** By placing your brand logo and chemical names onto BetaJet label bands, operators will know exactly which chemicals go in each unit.
- **Your customers will love the attractive, professional appearance.**

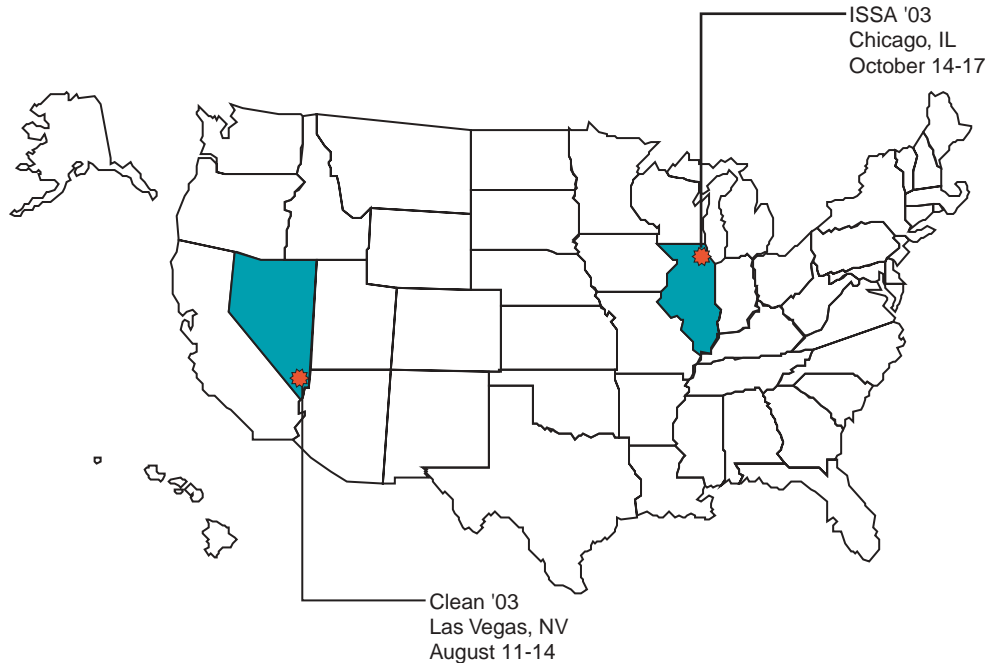
Beta’s private labeling system allows for single or multiple colors. When you want to switch labels, you can simply remove the band and replace it with another one quickly and inexpensively. No need to replace the whole cover. Multiple bands with different labels can be kept on hand if your customer frequently switches chemicals.

If you would like to take advantage of this excellent opportunity, contact Beta’s Customer Service Department, and Beta will work with you to create a custom label that you’re happy with. Private labels are usually completed within two to six weeks from the time of order.

Beta Technology to Attend Clean, ISSA Shows

Las Vegas, NV. If you will be attending Clean '03 in Las Vegas (August 11-14), be sure to visit Beta Technology at booth #3573! We will be featuring our flagship laundry products ILS/ILS Max and Summit/Summit XL as well as Alpine and Mesa. Also take a look at the new DR-2000 and BetaJet!

Chicago, IL. Come see Beta Technology at the ISSA '03 (October 14-17) at booth #946. We will feature BetaJet, Sierra and Summit/Summit XL!



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Please ask for Dept NL.

www.beta-technology.com