

Newsline

Volume 15, December 2006

Beta Brings Laundry Service into the 21st Century



Remote Servicing with ILS OPL, ILS and ILS Max

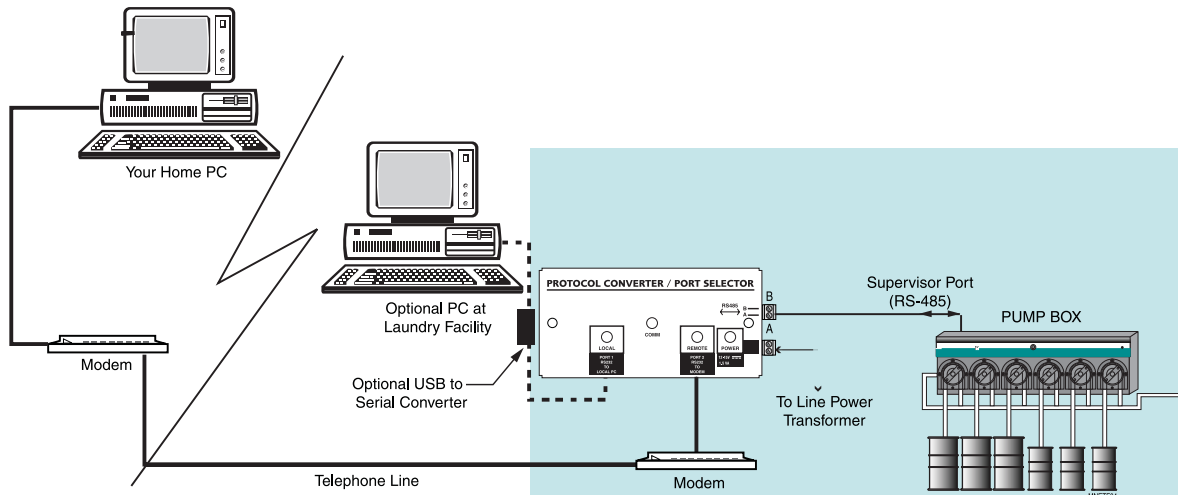
Today's laundry marketplace is more demanding than ever. Many commercial laundries now require cost reporting, process control assurances and even remote troubleshooting.

Fortunately, you can answer these demands. Beta pioneered the remote monitoring concept in the early 1990's with ManageNet networking software, which allowed customers to connect dispensers to modems. And today, ManageNet, along with ILS OPL, ILS and ILS Max allows you to manage and troubleshoot laundry functions with a single phone line. You can even have a call center in your home office!

For further information please
call customer service at
(831) 426-0882,
or fax to
(800) 221-8416 within the
U.S., or
(01) (831) 423-4573 from
outside the U.S .

(Continued)

ILS OPL/ILS/ILS Max Remote Servicing (continued)



This image illustrates how you can add value to your laundry program by using your home PC to “talk” to a laundry dispenser at a remote site.

Imagine being able to service several accounts, all in one day, monitoring wash functions, reporting chemical and utility costs and even reprogramming their dispensers, all without leaving your office. This allows you to provide service to your accounts without even leaving the office, maximizing your ability to service all the accounts, even when they are far away!

Production Summary Report

Network ID: 1 ILS Max 1.500 Report Printed: 10-Dec-2003
 Account Name: Sample DF2 Site Report Start Date: 02-Jan-1999
 Washer Number: All Washers Report End Date: 20-Apr-1999

#	Classification	Shift 1			Shift 2			Shift 3			All Shifts		
		Loads	Avg.	Total	Loads	Avg.	Total	Loads	Avg.	Total	Loads	Avg.	Total
1	MATS	228	\$0.50	\$946.92	5	\$0.10	\$0.28	52	\$0.39	\$124.00	205	\$0.51	\$1074.07
2	COL. VISA TOPS	11	\$1.94	\$109.27	0	\$0.00	\$0.00	1	\$1.73	\$12.08	12	\$1.92	\$121.35
3	WHT. VISA TOPS	274	\$8.03	\$1884.91	6	\$1.16	\$67.04	53	\$4.58	\$2344.78	343	\$7.06	\$19266.73
4	COL. GARMENTS	58	\$0.22	\$1942.05	0	\$0.00	\$0.00	14	\$0.09	\$48.07	72	\$5.15	\$1180.13
5	WHT. GARMENTS	102	\$8.25	\$4539.84	7	\$1.08	\$52.00	28	\$0.92	\$154.42	135	\$5.03	\$4746.26
6	SHEETS	23	\$0.22	\$26.51	0	\$0.00	\$0.00	2	\$0.20	\$1.64	25	\$0.22	\$38.15
7	SUPTERRY/CRT	130	\$3.20	\$2862.44	2	\$0.49	\$6.12	30	\$1.03	\$229.56	162	\$2.74	\$3068.13
8	STAIN TREAT COL.	85	\$13.88	\$7530.23	5	\$1.29	\$44.00	33	\$2.40	\$547.31	123	\$10.08	\$8121.54
9	WHT. COTTON NAPS	38	\$1.35	\$431.26	0	\$0.00	\$0.00	1	\$1.57	\$13.36	39	\$1.36	\$444.62
10	BAR/MOPS/DISH	46	\$15.04	\$7881.90	4	\$1.12	\$63.85	12	\$3.78	\$542.02	61	\$11.95	\$8477.77
11	COL. VISA NAPS	146	\$13.82	\$14003.85	5	\$1.46	\$60.67	53	\$6.20	\$2511.97	204	\$11.46	\$17478.48
12	COL. COT NAP/TOP	39	\$7.14	\$1173.83	2	\$0.78	\$6.42	7	\$0.88	\$25.40	48	\$5.97	\$1205.64
13	WHT. COTTON TOPS	38	\$7.69	\$2459.45	2	\$2.10	\$28.38	3	\$2.09	\$40.87	43	\$7.13	\$2532.80
14	WHT. APRONS	37	\$24.39	\$8630.24	5	\$1.40	\$20.30	27	\$6.67	\$1048.61	69	\$17.13	\$7708.35
15	WHT. VISA NAPS	69	\$1.37	\$554.12	1	\$1.25	\$8.73	0	\$0.00	\$0.00	70	\$1.37	\$662.85
16	#2 BLU BAR/GRILL	29	\$2.10	\$507.81	0	\$0.00	\$0.00	6	\$0.69	\$40.10	35	\$1.90	\$547.91
17	NEW LINEN	2	\$1.53	\$12.28	0	\$0.00	\$0.00	0	\$0.00	\$0.00	2	\$1.53	\$12.28
18	BAGS	1	\$0.00	\$1.21	0	\$0.00	\$0.00	0	\$0.00	\$0.00	1	\$0.00	\$1.21
20	BLUE DYE	1	\$0.02	\$0.23	0	\$0.00	\$0.00	0	\$0.00	\$0.00	1	\$0.02	\$0.23
31	Undertified Cycles	444	\$9.34	\$8573.73	10	\$0.94	\$45.08	31	\$2.40	\$412.19	485	\$6.98	\$7030.99
Loads Run:		1,800			54			381			2,215		
Totals:			\$75,961.99			\$395.84		\$8,099.68			\$84,457.50		
													\$6.26 = Avg.

Amount is chemical costs per 100 Pounds

The Production Summary Report displays helps you analyze key laundry functions such as cost per 100 pounds of all load types.

Chemical Usage and Cost Report

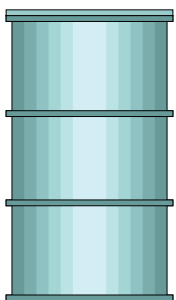
Network ID: All Dispensers Report Printed: 10-Dec-2003
 Account Name: Sample ILS Max Site Report Start Date: 01-Jan-1999
 Washer Number: All Washers Report End Date: 28-Feb-1999

#	Name	Shift 1		Shift 2		Shift 3		All Shifts	
		Amount	Cost	Amount	Cost	Amount	Cost	Amount	Cost
1	Alkaline	3,052.51	\$6955.17	37.43	\$109.55	91.32	\$264.04	3,181.26	\$9228.56
2	Detergent	964.04	\$7384.53	9.93	\$76.09	27.25	\$208.74	1,001.22	\$7669.36
3	Bleach	1,509.23	\$1494.14	18.51	\$10.33	44.92	\$44.48	1,572.67	\$1556.94
4	Gour	210.30	\$963.17	1.85	\$8.48	5.88	\$26.92	218.03	\$998.58
5	Unused	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00
6	AntiChlor	154.39	\$501.78	1.91	\$6.22	4.60	\$14.97	160.91	\$522.97
7	Starch	684.36	\$6330.35	6.18	\$57.17	13.75	\$127.23	704.30	\$6514.75
8	Mildewcide	108.65	\$2512.93	0.96	\$22.32	2.94	\$68.13	112.48	\$2803.38
Total Costs:			\$28,042.08		\$297.16		\$755.30		\$29,094.54

Amount is measured in Gallons

The Chemical Usage and Cost Report breaks down per-shift cost and volume of each chemical.

Beta Makes its Mark in CIP Applications



Did you know Beta dispensers have a legacy of use in CIP (clean in place) applications? Typical CIP applications include tank large-liquid cleaning, (using solution stored in a separate, small tank where water is re-used) or in-line cleaning using fresh water. These types of cleaning occur in food processing and beverage production plants.

When used with tanks, a sprayball is used to dispense solution throughout the tank, while the conductivity of the tank or inline solution is usually monitored by a C6100E conductivity controller, and chemical dispensed with a P6100T. Don't hesitate to call your local Beta sales rep to explore ways you can start servicing industrial CIP accounts today!



P-6100T has a proven track record in CIP tank dosing applications.



In tank CIP applications, conductivity is monitored with a C-6100E conductivity controller.

Safe, Easy Bucket-Fill Dispensing with Summit XL

For factory cleaning, operators often prefer to reduce hand-dispensing of bulk chemicals by just pumping a desired volume into a bucket, either directly or mixed with water. For applications where an air hook up isn't readily available for AOD (air-operated diaphragm) pumps, or where they drive the installation cost up too much, the Summit XL provides an excellent dispensing alternative. First, the unit is programmed to dispense chemical in Sequence Mode. Chemical names and the volume to be pumped are then entered onto the TV-remote shaped Formula Selector. The factory worker selects the chemical name and volume he needs, and presses the ACTION arrow button to dispense the chemical.





Peace
on Earth

Beta Technology offices will be closed from Friday, December 22, 2006 through January 1, 2007. We will reopen on January 2, 2007.

On behalf of everyone at Beta Technology, we wish you and yours a happy, peaceful holiday, with health and prosperity in 2007!

Beta Technology
2841 Mission Street
Santa Cruz CA, 95060

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